**FULL CORPORATE OFFER (FCO)**

*Ref: xxxxxxxxxxxxx SAMPLE FCO FORM* Date: xx/xx/xxxx

We, **WORLDWIDE MARKETING COMPANY, INC.** hereby state and represent that it is our intention to **SELL**, and we hereby confirm that we are **ready**, **willing** and **able** to **SELL** the following commodity as per the specification and in the quantity and for the price as specified in the terms and conditions as stated below. This representation is made with full corporate authority and responsibility.

|  |  |
| --- | --- |
| **COMMODITY** | **White Refined Cane Sugar: ICUMSA 45** |
| **INSPECTION** | **SGS** |
| **ORIGIN** | **BRAZIL** |
| **SPECIFICATIONS** | **AS ATTACHED** |
| **PACKING** | **50KG PPWOVEN BAGS** |
| **TOTAL QUANTITY** | **25,000 MT X 4 = 100,000 MT Total** |
| **UNIT PRICE (MT)** | **$XXX USD** |
| **TOTAL CONTRACT PRICE** | **$XX,X00,000 USD** |
| **B.G.**  **DESTINATION PORT** | **2%**  **ASWP, INDIA** |
| **SHIPMENT** | **25,000 MT X 4 CIF** |

**Payment Instrument:**

**A**: Contract Value: **$XX,X00,000 USD**

**B**. **Automatic Revolving Documentary Letter of Credit (ARDLC) Confirmed, Irrevocable, Transferable, Divisible at sight at loading site issued by top 50 World Bank and valid during all contract time.**

Seller’s bank will issue a Performance Bond of 2% of the value of the ARDLC for one shipment.

**PROCEDURES:**

**1.** Buyer sends LOI/ICPO with full banking details and soft probe authorization**.**

**2**.Seller sends FCO to the Buyer.

**3.** Buyer signs, stamps and returns FCO.

**4.** Seller sends Sales & Purchase Contract.

**5**. Buyer signs, stamps and returns Contract.

**6.** Seller Issues the Invoice.

**7**. After 5 days, Buyer’s Bank issues MT 103-23 transferrable, confirmed and irrevocable.

**8.** Seller’s Bank verifies and confirms MT 103-23

**9.** After 7 days Seller’s Bank delivers POP issued by SGS;

**9.** After 7 days, Seller’s Bank issues a Performance Bond 2% of one month shipment

**10**. Buyer will have access to storage facilities and port of freight terminal

**11**. Shipment will occur approximately 29 days from loading port after MT 103-23 approval.

**SELLER DETAILS:**

COMPANY NAME: WORLDWIDE MARKETING COMPANY, INC.

ADDRESS: USA

PHONE: +1 xxx xxx xxxx

MOBILE: +1xxx xxx xxxx

FAX: +1 xxx xxx xxxx

E-MAIL: xxxxxxxxxxxx

Contact Person: Sasan Nikkhah

**SELLER BANKING DETAILS:**

Bank Name: XXXXXXXXXXXXXXXXX

Bank Address: xxxxxxxxxxxxxxxxxxx

Country: USA

Telephone: +xxx xxx xxxx

Fax: +xxx xxx xxxx

Swift Code: XXXXXXXX

Account Name: xxxxxxxxxxxxxx

Bank Officer:

***Validity: this offer is valid until Tuesday xxth of May, 20xx 5:00 pm US Eastern Time.***

Seller’s signature & seal Buyer’s Acceptance, signature & seal

**Product Specification:**

**White Refined Sugar ICUMSA:** 45 RBU

**Specifications:**

**Polarization:** 99.80 % min

**Ash Content:** 0.04% max

**Moisture:** 0.04% max

**Granulation:** Fine Standard

**Solubility:** 100% dry/free fine flowing

**Radiation:** Normal with in internationally accepted limit

**Color:** Sparking White maximum 45 ICUMSA attenuation units (ICUMSA method nro 1978)

**Smell:** Free from any smell

**Magnetic Particles:** 4 Mg/k

**So2:** 50K

**Crop:** Current

**Ash by electrical:** 0.04% Max.(on dry weight basis) Conductivity

**Sulphur dioxide:** 20 mg/kg min.

**Sediment:** none

**Reducing Sugar:** 0.05% Max by weight

**HPN Staph Aureus:** Nil

**Max AS:** 1 P.P.M.

**Max PS:** 2 P.P.M.

**Max. CU:** 3 P.P.M.

**Substance:** Solid Crystal